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November 6, 2007

By E-Filing

The Honorable Sue L. Robinson United States District Court for the District of Delaware 844 N. King Street Wilmington, DE 19801

Re:

Polaroid Corporation v. Hewlett-Packard Company

C.A. No. 06-738 (SLR)

Dear Judge Robinson:

Polaroid would like to raise the following issues at the discovery conference scheduled for 5:00 p.m. today:

- (1) Polaroid's request for declarations and to have portions of a deposition transcript stricken, necessitated by HP's conduct regarding Polaroid privileged documents.
 - (2) HP's document production, including the specific categories listed below:
- (a) A date certain by which HP will produce (1) unit, revenue, profit, price, and specification information for each of the accused products; (2) unit and revenue numbers for paper and ink cartridges used with the accused products; (3) a verified written response indicating where the accused products are manufactured, and how HP accounts for whether a unit is a worldwide unit, or a U.S. unit; (4) specific survey and marketing documents identified in HPPOL 162026-34 (NPD Retail Sales data), HPDE 115297-98 (Checkpoint customer research), and HPPOL 179229-87 (AP Usability Study; IZE Usability and Beta Test Studies; Boston Research Group Studies); and (5) sales forecasts for the accused products. HP agreed more than two weeks ago to produce most of these categories of documents.
- (b) Prompt production of the following documents, which HP has refused to produce:
 - (i) Complete versions of the potentially infringing source code, or code that HP may argue is a non-infringing alternative (TACE, ACE, LACE, SOSA, Retinex).

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- (ii) Product development documents for products implementing this code.
- (iii) Product manuals, guides, and data sheets for the accused products.

Respectfully,

Jack B. Blumenfeld (#1014)

JBB/cbh

cc: Clerk of Court (By Hand)

William J. Marsden, Jr., Esq. (By Hand) Matthew C. Bernstein, Esq. (By E-Mail) Russell C. Levine, Esq. (By E-Mail)

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